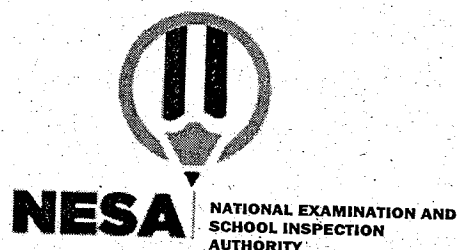


## ENTREPRENEURSHIP II

# 020

20 /07/ 2021 2 PM – 5 PM



## ADVANCED LEVEL NATIONAL EXAMINATIONS, 2020-2021

### SUBJECT: ENTREPRENEURSHIP II

#### COMBINATIONS:

- ALL SCIENCE COMBINATIONS
- ALL HUMANITIES COMBINATIONS
- ALL LANGUAGES COMBINATIONS

**DURATION : 3 HOURS**

#### INSTRUCTIONS:

- 1) Write your names and index number on the answer booklet as written on your registration form and **DO NOT** write your names and index number on additional answer sheets if provided.
- 2) Do not open this question paper until you are told to do so.
- 3) This paper consists of **TWO** sections: **A** and **B**.
  - SECTION A:** Attempt **ALL** questions. (55 marks)
  - SECTION B:** Attempt **any THREE** questions. (45 marks)
- 4) Calculators may be used where necessary.
- 5) Show clearly all the working. **No marks will be given for answers which do not have all working steps.**
- 6) Use only a **blue** or **black** pen

## SECTION A : Attempt all questions (55 marks)

- 1) Make a choice about what you prefer to become, between an entrepreneur, intrapreneur and manager. Convince us about your choice. (6 marks)
- 2) Explain the relationship between Creativity, Innovation and Entrepreneurship. (6 marks)
- 3) Set a good goal for a service company. And specify each quality of that goal you have set. (5 marks)
- 4) Is there any difference between revenue, income and gain? Explain. (6 marks)
- 5) Interpret the process of standardisation in Rwanda. (7 marks)
- 6) Explain any five characteristics of the Rwandan Franc (Frw). (5 marks)
- 7) What is the difference between the compound interests on 5000Frw for 1.5 years at 4% per annum compounded yearly and half-yearly? (6 marks)
- 8) An investment of 200,000Frw is expected to generate the following cash flow in six years:

**Year 1:** 70,000Frw

**Year 2:** 60,000Frw

**Year 3:** 55,000Frw

**Year 4:** 40,000Frw

**Year 5:** 30,000Frw

**Year 6:** 25,000Frw

**Required:** Compute payback period of the investment. Should the investment be made if management wants to recover the initial investment in 3 years or less? (8 marks)

- 9) Agashya Enterprise has obtained an accounting income of 2,500,000 Frw. Moreover, the other deductible expenses amount to 280,000 Frw. 20% of the profit put in the reserve.

**Required:**

- a) Calculate fiscal (taxable) income of Agashya Enterprise. (3 marks)
- b) Calculate corporate income tax (at the rate of 35 %). (3 marks)

## SECTION B. Attempt any three questions ( 45 marks)

10) We don't live to work; we work to live. Discuss this statement. (15 marks)

11 a) Show how to calculate BEP and apply it to your business. (5 marks)

b) Give any four ways on how breakeven point analysis should be used. (10 marks)

12) In **March 2019**, Fanny Regero, started wholesaling business. Transactions were as follows:

**1<sup>st</sup> March.** He started business with capital of 15,000,000Frw and Land worth 10,000,000 Frw.

**8<sup>th</sup> March.** Bought goods from Bigirabagabo and Friends worth 1,000,000Frw on credit. He also bought goods from XYZ Co. worth 2,000,000 Frw and paid cash.

**13<sup>th</sup> March.** Sold goods to Rehema & sons 1,500,000Frw and sale by cash 5,000,000Frw.

**17<sup>th</sup> March.** Gave away charity of cash 50,000Frw and merchandise worth 30,000Frw.

**21<sup>st</sup> March.** Paid Biraro and Friends cash 975,000Frw; discount received 25,000Frw.

**28<sup>th</sup> March.** Received cash from Rehema & Sons 1,450,000Frw; allowed him discount of 50,000Frw.

**Required:** Prepare General Journal (15 marks)

13) Explain the process of conflict resolution in business. (15 marks)

14) Suppose your friend Kagabo Robert wants to run a new Business of service delivery. Show him how to prepare operations plan for his business. (15 marks)

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