



**2:00 – 5:00 PM**

**Names**

Index number

**TVET NATIONAL EXAMINATIONS, RTOF LEVEL 5, 2020-2021**

## QUESTIONS and ANSWERS BOOKLET

**OPTIONS/ TRADES** : Crop Production (CPR); Food Processing (FOP); Forestry (FOR); Animal Health (ANH); Tailoring (TAL); Carpentry (CAP); Masonry (MAS); Industrial Electricity (IEL); Culinary Arts (CUA); Networking (NET); Customs and Tax Operations (CTO); Computer Applications and Multimedia (MLM); Electronic Services (ELS); Food and Beverage Services (FBS); Hydropower Energy (HPE); Interior Design (IND); Football (FOB); Land Surveying (LSV); Plumbing (PLB); Mechanical Production Technology (MPT); Road Construction (RCT); Solar Energy (SEN); Telecommunication (TEL); Tourism (TRS); Welding (WEL); Accounting (ACC); Business Services (BUS); Automobile Electricity and Electronics System (AES); Automobile Transmission and Control Systems (ATC); Software Development (SOD) Graphic Art (ART); Sculpture & Ceramics (SCE); Office

**SUBJECT : Entrepreneurship**  
**ACADEMIC YEAR: 2020-2021**

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# **TVET NATIONAL EXAMINATION, RTQF LEVEL 5, 2020-2021**

## **INSTRUCTIONS TO CANDIDATES: PART I (Answer Booklet)**

1. A candidate should fill in the actual names and the index number on the cover of this questions and answer booklet on the provided place (Black Box).
2. It is illegal for a candidate to write any of his/her names, index number or a school name inside the answer booklet.
3. A candidate should check if all pages of the answer booklet are complete. No candidate should remove or tear any pages or part of it from the answer booklet.
4. A candidate should answer in the language in which the examination is set. (See page **(ii)**)
5. A candidate should sign on the sitting plan when submitting the answer booklet. He/she has also to check if the answer booklet is well sealed.
6. No extra paper is allowed in the examinations room. If a candidate is caught with it his/her results will be nullified.
7. No candidate is allowed to write answers not related to the subject being sat for, otherwise it will be considered as a cheating case.
8. Write your answers on the 12 lined pages (From page 1 of 12 to page 12 of 12).
9. Use the last non-lined pages as draft.
10. Results for any candidate who is caught in examination malpractices are nullified. The cheating can be recognized during examinations administration, marking exercise or even thereafter.

# **TVET NATIONAL EXAMINATION, RTQF LEVEL 5, 2020-2021**

**SUBJECT: Entrepreneurship**

**DURATION: 3 hours**

## **INSTRUCTIONS TO CANDIDATES: PART II (Question paper)**

The paper is composed of two (2) main Sections as follows:

**Section I: Attempt all the Thirteen (13) questions (60 marks)**

**Section II: Attempt any Four (4) questions out of Six (6) (40 marks)**

### **Allowed materials:**

-Ruler and square

-Calculator

### **Note:**

***Every candidate is required to carefully comply with the provided assessment instructions.***

**Section I: Attempt all the Thirteen (13) questions (60 marks)**

**01.** Muhire wants to start and develop an enterprise for which he requires to hire employees.

State the factors he needs to consider when recruiting. **/5marks**

**02.** State the principles of purchasing. **/5marks**

**03.** Determine four (4) importance of setting goals in Business. **/4marks**

**04.** Provide five (5) types of business resources. **/5marks**

**05.** Mention the four (4) merits of assigning responsibilities within business. **/4marks**

**06.** State five (5) examples of unethical behavior within business. **/5marks**

**07.** Provide five (5) ways to address unethical behavior at the workplace. **/5marks**

**08.** Explain the meaning of R.A.C.I matrix. **/4marks**

**09.** Outline at least five (5) arguments you would consider to be good customer service. **/5marks**

**10.** What are five (5) types of promotion that can be used by a business?

**/5marks**

11. Match the following responsibilities to the corresponding personnel in the business:

**/4marks**

Responsibilities	Personnel
A. Recording day-to-day financial transactions	i. Owner of the business
B. Ensure that the raw materials are bought	ii. The cashier
C. Ensuring that products are sold to the customers	iii. The purchasing department manager
D. Searching for a business capital Personnel	iv. The sales person

12. Business Resources are factors that provide a firm the means to perform its business processes. Name the rewards(remunerations) for the following business resources:

**/4marks**

- a. Human Resources(labor)
- b. Capital Resource
- c. Land
- d. Entrepreneur

13. James came up with an idea of starting a bar in his area. The total project cost is equal to Ten million Rwandan Francs (10,000,000 RWF). He is asking himself where he will get the starting capital from. Advise him on five (5) sources of capital in business

**/5marks**

**Section II: Attempt any Four (4) questions out of Six (6) (40 marks)**

**14.** You intend to launch a bakery project in your locality:

a) Design a business plan for your proposed project **/5marks**

b) Explain the factors you should consider when choosing the suppliers of materials for your project. **/5marks**

**15.** What are the steps involved in preparation of business plan presentation?

**/10 marks**

**16.** Discuss ten (10) risks associated to the business activities. **/10 marks**

**17.** Identify different components of a feasibility study. **/10 marks**

**18.** Using a pyramid, explain MASLOW's hierarchy of needs. **/10marks**

**19.** The following are information obtained from the books of account of ALPHONSE's business for the period ending June 30, 2017

Particulars	Frw
Stock, 1 July 2014	1,000,000
capital	850,000
Loan from kalisa	100,000
Bank loan	50,000
sales	7,000,000
Purchases	5,000,000
Wages and salaries	500,000
Rent and salaries	360,000
Postages and telephone	120,000
Rent received	1,200,000
Stock, 30 June 2015	1,200,000

Prepare ALPHONSE's trading, profit and loss account for the year ended 30 June 2017. **/10marks**

***Do not write anything on this page !***





